



**Trainer Bio:** Linda Pallone

### **Professional Experience**

Based in Cairo, Egypt, Linda works with leaders in both corporate and non-governmental organizations (NGOs) throughout the Middle East and Asia. As a leadership trainer, facilitator, and executive coach, her passion is to help facilitate the transformation journey in corporate cultures and individuals' lives. One of Linda's greatest strengths is to help others recognize limiting beliefs and mindsets that hinder their potential so that they can fulfill either their corporate or personal vision. In contrast to simply transferring knowledge, Linda enjoys creating interactive, transformational experiences for those who participate in her trainings.

In her work with SGEi, Linda delivered training, one-on-one coaching sessions, and consulting to 78 BMW dealerships throughout the United States, focusing on creating an exceptional customer experience at each dealership.

Linda has traveled to more than 40 nations and gained tremendous experience and insight while living in Kabul, Afghanistan. She served as the director of coaching and as a leadership trainer/facilitator for nearly two-and-a-half years with Silk Road Solutions (SRS). She interfaced with government, business, and civil sectors as she worked with Afghan leaders to "think new, act different, and create change."



### **Speaking Experience**

Linda has extensive speaking experience. She has hosted executive leadership retreats in multiple nations, facilitated hundreds of trainings and workshops across government, business, and civil sectors, and has been a presenter at various International Leadership Association conferences. Linda's experience also transcends to training speakers, as she previously worked as an independent consultant for EDC Communications International, where she trained medical and pharmaceutical professionals in the art of effective communication.

### **Education and Certifications**

Linda earned a Bachelor of Applied Science in organizational leadership and management at Regent University in the United States. Her certifications include Certified Behaviors and Motivators Consultant/DISC Certified Trainer, Executive Coach, Master Certified Coach Trainer, Certified Transformation Leadership Trainer, and Cross-Cultural Readiness Specialist.